



Abercrombie & Kent  
East Africa  
MICE and Incentive Travel

Abercrombie & Kent



51 offices • 26 countries • 2,300 employees

Argentina • Australia • Botswana • Cambodia • Chile • China • Ecuador • Egypt • Europe • Hong Kong • India • Italy  
Jordan • Kenya • Morocco • Myanmar • Peru • Russia • South Africa • Sri Lanka • Tanzania • Thailand • Uganda •  
United Kingdom • Vietnam • Zambia



# Why A&K East Africa?

- **A&K has been operating in East Africa for over 50 years.**

A&K are pioneers in creating the perfect safari experience within East Africa and with so much experience behind us we can ensure we create the right experience for your client's 'once-in-a-lifetime' safari. While we have been operating for over 50 years, we remain one of the most innovative safari operators in East Africa imitated but never equaled by our competitors

- **Offices throughout East Africa**

We have offices in Nairobi, Mombasa, Arusha, Ngorongoro Crater, Zanzibar and Kampala so our knowledge of East Africa is first hand and from across the region. With offices in various parts of the region your clients are always in close contact

- **A&K has a dedicated Incentive team**

We have a dedicated team who deals purely with Incentive travel. We guarantee fast and efficient response and everything from the initial contact with the agent to the departure of the group is handled by the same Incentive Specialist.

# Why A&K East Africa?

- **A&K Incentive Quality Control**

Investing in continuous market research and ground assessments guarantee that only the best product is offered to your clients and that suppliers always keep their standards to high level, the Quality Control department ensures that standards of punctuality, politeness, knowledge and efficiency for drivers and guest relations staff are constantly high. Every vehicle passes stringent quality control checks before being allowed out on safari.

- **Strong Supplier Relationships**

Over the years A&K has been developing strong relationships with our suppliers on the ground. We choose only the best suppliers who value your clients as much as we do and will offer the same high level of service you expect from A&K. Due to our superior buying power we are always in a position to give the most competitive quotations.

- **Highest Caliber of Guides**

Our guides are trained to the highest standards with extensive knowledge not only of the diverse Flora & Fauna but on the local cultures & customs. They are well-mannered and experienced with working with international visitors ensuring your clients receive the best service. We can guarantee French, Italian, German, Spanish and English speaking driver/guides for your Incentive groups

# Map and Fact Sheet

**Capital:** Nairobi (Kenya) Kampala (Uganda)  
Dodoma (Tanzania)

**Time Zone:** +3 GTM

**Languages:** English & Swahili (Kenya & Tanzania) English & Luganda in Uganda

**Best Time to Visit:** All year round

**Best Value Time:** April – May

**Airlines:** all major Airlines land in the three major Airports of Entebbe, Nairobi or Kilimanjaro



# Safari in Africa's most famous National Parks



# Balloon Safari over Masai Mara or Serengeti Plains





# Interaction with Africa's most traditional Cultures



Navigate the mighty Nile mastering the  
greatest grade 5 rapids in the world



# Discover what it means to be 98% Gorilla



# Four Seasons Serengeti Safari Lodge

5\*, 77 rooms



# Fairmont Mara Safari Club 5\*, 50 rooms



# Serengeti Serena Lodge 4\* , 64 rooms



# Fully-owned fleet of custom built 4x4 Land Cruisers



# Private Charters to maximize the time in the destination





# Elegant Gala Dinners in iconic locations



# Exclusive Shows



# Outdoor dining, East African style



# Conferences- Kempinski in Nairobi



# Conferences- Baobab Congress Centre in Zanzibar



# A&K Private Mobile Camp





# After the safari...unwind on the exotic Island of Zanzibar





# The jewel in the crown: our 4x4 custom made Toyota Land Cruisers



6 window seats, fridge and charging facilities



“The trip was impressive! Clients said it was the best trip ever! The highlights, such as bush lunch in the crater and the flight with the small planes were greatly appreciated. Thank you very much!”  
Claudio Binder. Technomaq



“A massive thank you to you and all your team involved in planning and operating a truly sensational programme at “our camp” in the stunning Masai Mara...It is difficult to put into words how much I enjoyed and was stimulated by what we experienced in our short stay” Cathy Holmes. Starbucks





Thank you

Abercrombie & Kent